Build Your Workforce

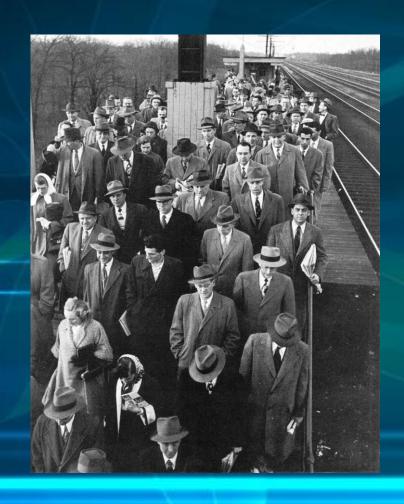
OPERATIONALIZING WORKFORCE DEVELOPMENT

- External: Engaging & Influencing the Learning System
 - Building and Engaging Coalitions Systems Change
 - Talent Pipeline Management
- Internal: Building Human Capital Within Your Company
 - Open up your facility to the learning system
 - Apprenticeships
 - Internships
 - Informal Student Mentoring in the Workplace
 - Engaging the Future Workforce Pipeline Development

Opportunities to Operationalize Workforce Development: Not Part of this Presentation

- Social Media Based Recruitment (Facebook, Linkedin, etc.)
- On-Line Job Board Based Recruitment (Monster, Indeed, Ziprecruiter, DOL etc.)
- Employer/College/Student Focused Job Boards (Handshake, Tallo etc.)
- Contract/Customized Training & Skills Upgrading (community college resources, vendors etc.)

Building Your Workforce is Not a Passive Exercise



Building Your Workforce Requires Telling Your Story





- External: Engaging & Influencing the Learning System
 - Building and Engaging Coalitions Systems Change



Engaging & Influencing the Learning System

Manufacturing Skills Data Baseline







Engaging and Influencing the Learning System





Chautauqua
County
Education
Coalition

Engaging and Influencing the Learning System





Engaging & Influencing the Learning System



Cummins Community Engagement Stats - Example

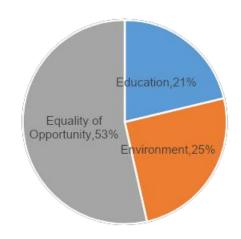
Total Hours by Employment Type



Row Labels	Total Hours
EXMP	374
OFFC	65
SHOP	1258
Grand Total	1697



Total Hours by Priority Area



1697Total Hours





454Employees
Volunteerin

1437Total
Employees



2019 Cummins JEP Campaign Results

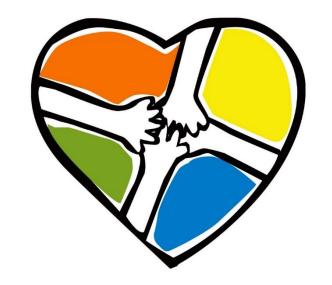
- 58% Plant Participation
- 849 Employees Participated
- 312 Agencies Benefited

Contribution results:

\$201,151.22 Employee Contributions

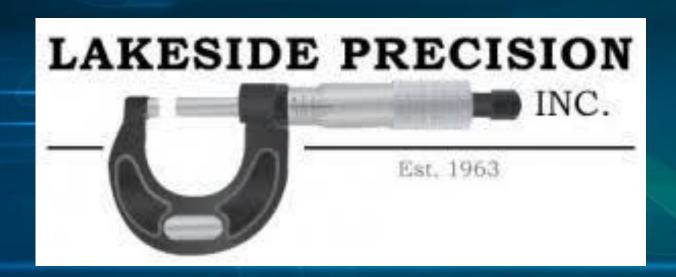
\$201,151.22 Cummins Foundation Match

\$402,302.44 Total Combined Contributions



Giving is a Part of Living

- External: Engaging & Influencing the Learning System
 - Talent Pipeline Management
 - Lakeside Precision



Engaging & Influencing the Learning System



Engaging & Influencing the Learning System





- Internal: Building Human Capital Within Your Company
 - Open up your facility to the learning system
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Building Human Capital Within Your Company

- Internal: Open up your facility to the learning system
 - Apprenticeships



- Internal: Building Human Capital Within Your Company
 - Open up your facility to the learning system
 - Internships



- Internal: Building Human Capital Within Your Company
 - Open up your facility to the learning system
 - Informal/Formal Student Mentoring in the Workplace





- Internal: Building Human Capital Within Your Company
 - Open up your facility to the learning system
 - Engaging the Future Workforce Pipeline Development









Building Human Capital Within Your Company



Conclusion

- External: Engaging & Influencing the Learning System
- Internal: Building Human Capital Within Your Company

- Build Your Workforce:
 - Operationalizing Workforce Development Checklist

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• Thank You!